

EMPIRE CHAPTER

Celebrating 34 years 1974-2008

September 22, 2008
Volume 1, Issue 2



Empowering women to exercise their potential as entrepreneurs and industry leaders

coming up Events

Sept 22
General Membership Meeting
11:45-2:30 pm
Gala Networking Event
Doubletree Hotel, Tarrytown
Guest Speaker: Kathy Duffy

Oct 20
General Membership Meeting
11:45-2:30 pm
"Stagging a Haunted House for Sale"
Laguna Restaurant, White Plains

Nov 5-9
National Conference & Expo
Orlando, Florida

Nov 19
2009 Installation and
Holiday Party
6:00 PM Arrowood Doral Hotel, Purchase

new member Welcome

Christine J. Magrin
Rye Port Real Estate
914-937-1995

Renee Stengel
Houlihan Lawrence
914-232-1212 ext.228

Jill Miller
Houlihan Lawrence
914-232-5007

Antoinette Iemma
Stiefvater Real Estate
914-841-5472

Priscilla Toomey
Bronxville-Ley Real Estate LLC
914-559-8084

Donna L. Camadeco
Prudential Holmes & Kennedy R.E.
914-438-4175

from the President



Welcome Back Everyone! I hope you enjoyed your summer! The magic of the Chapter of Women's Council of Realtors is the opportunities it presents to an individual to develop skills in leadership, to further their educational pursuits and to network with like-minded individuals. At each of our meetings, we gather with our realtors and affiliates who are also building their businesses and helping their clients to realize the American Dream of home ownership. The rest of the year we have scheduled meetings that will provide our members with education and networking opportunities. I look forward to the rest of this exciting year with you! Keep these referrals coming!

Lori Ragette

New Member Welcome

Women's Council members understand that success in business today is achieved through positive, productive relationships. WCR provides the environment in which members form, build and maximize relationships for business and personal success. Members share their time, talent and experiences with each other. Now more than ever, membership in the Women's Council of Realtors® is the way to stay out in front of a fast-changing market, increasingly savvy customers and tough competition. Now is the time to share the many benefits Women's Council has to offer with your colleagues. Think of someone you know that would value Women's Council and invite them to the next monthly meeting. Building our membership with talented professionals benefits all members. Congratulations to all our new members.

If you have any questions pertaining to your membership contact Cathy Amabile.



Networking





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Many Thanks to Our Sponsors

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- Showcase Your Space
[Deborah Novick & Jill Steinberg](#)

Women's Council of REALTORS® Values



The Power of Relationships:
Success in business today is achieved through positive, productive relationships. The Women's Council of REALTORS® provides an environment of collaboration in which members can form, build and maximize relationships for business and personal success. When members share their time, talent

and experience, the entire industry is advanced.

Professional Credibility:

Members of the Women's Council of REALTORS® are established career professionals. We operate based on a shared value system of integrity, respect, consistency and a commitment to excellence and continuous development.

Diversity:

The membership experience is enriched through the celebration of and active outreach to the full diversity of our industry. At the same time, the strength of the organization lies in what unites us all our shared values.

Participation:

Active participation increases membership value. Participation in the Women's Council of REALTORS® is the opportunity to contribute to change, and to be changed, personally and professionally.

Success:

Success in business brings credibility, influence and greater opportunity. For women, especially, wealth creation through business success also leads to long-term financial security, greater independence, and more quality of life choices.

Influence:

Positive change will come from the greater inclusion of the women's perspective in positions of influence in the real estate industry and in the broader community.

Performance Management Network can benefit you and your business.

As Women's Council's official REALTOR® designation, the Performance Management Network provides the real-world skills that you need to face an evolving market. Designed by some of real estate's best and brightest minds. Courses dig deep into the hot topics that are driving the market and shaping your business. We are working on having a PMN course in our area for 2009 – stay tune, more to follow!

2009 Officer Candidates

We are proud to present the following slate of candidates to serve as the 2009 Empire-Westchester Chapter's elected Officers and Board Members:

- | | |
|--|---|
| President: Toni Chrystal | Past President: Lori Ragette |
| President-Elect: Laurie Hathorn | Hospitality: Nancy LaCavalla |
| VP Membership: Carol Christensen | Sponsorship Liaison: Stephanie Liggio |
| Recording Secretary: John Kope | Donald Arce |
| Treasurer: Terri Crozier | Legal Issues: Dorothy Jensen |
| | Newsletter/Website: Myriam Ramos |

If Your Contact Information Changes...

All Members: Please submit changes regarding your contact information i.e.; new company, phone numbers, or email to: **Cathy Amabile**, Membership Chair
camabile@merrittrealty.com

Interested in being part of the Women's Council of REALTORS®?

Call **Cathy Amabile:**
Membership Chair
914-723-8700